

ORANGE COUNTY/GREATER LONG BEACH AL-ANON INFORMATION OFFICE: www.ocalanon.org

SOUTHERN CALIFORNIA AL-ANON WORLD SERVICE: www.scws-al-anon.org AL-ANON FAMILY GROUPS HEADQUARTERS: www.al-anon.org LOS ANGELES COUNTY AL-ANON CENTRAL OFFICE: www.alanonla.org

Minutes of the Orange County/Greater Long Beach Intergroup Meeting August 21, 2024

The Intergroup meeting of August 21, 2024, was called to order at 7:30 p.m. by the Chair, DJ K. The Serenity Prayer was recited.

Readings:

Twelve Traditions – Sue D. (D57)

Twelve Concepts of Service – Bill Mc. (D63)

Spiritual Reading - DJ K. (Chair) - In All Our Affairs, Pages 190-191

ROLL CALL:

Officers: Chair – DJ K., Chair-Elect – Marque H., Ex-Officio – Ajit S., Secretary – Cherie S., Treasurer – Marilen H.

<u>Committees</u>: Alateen Activities – OPEN; Co-Secretary (Records) – Sofia C.; Farsi Language Liaison – Ben P. (Absent); Fundraising/Phone Coverage – Cheryl J. and Dick G.; Institutions – Gary G.; Nominations/Historian – Barbara Y.; Orange Blossom – Jon M. and Cheryl S.; Public Information – Eric N., Toni C. and JoJo D.; Spanish Language Liaison – Cindy R.; World Service Liaison – Veronica B.

REPORTS:

Treasurer: Marilen H.

Marilen gave a brief recap of the June 30, 2024, year end financials, which were reported at the July Service Board Meeting. Full Treasurer's report attached.

As of July 31, 2024, the current period total sales were \$11,038.89. The total cost of sales was \$4,911.91, resulting in a gross profit of \$6,126.98. Total operating expenses were \$4,445.32, leaving an operating profit of \$1,681.66. Interest income was \$53.53, resulting in a net profit of \$1,735.19. Total assets as of July 31, 2024, from checking/savings/other equaled \$162,501.26.

Intergroup Meeting August 21, 2024

FINAL

7th Tradition - Please continue to make contributions through ocalanon.org. There is a button to click for contributions. Please include meeting information where indicated.

Secretary: Cherie S.

Quorum: 15% of 178 registered groups = 27 ISRs needed for quorum. ISRs present = 45.

The minutes of June 19, 2024, were reviewed and corrected.

Action: Motion made by Cheryl S. (D57) and seconded by Vicki N.. (D63) to approve the minutes as corrected.

Decision: Motion approved. Yes = 40; Abstain = 5.

Service Board Meeting (July 17, 2024) Highlights:

Oversight Committee reported that the last financial audit had occurred 7-8 years ago. They will receive quotes from audit firms and make a recommendation to the Service Board.

Secretary was reminded that a motion had been passed at the March Service Board Meeting to make the Foreign Language Liaisons (Farsi and Spanish) full voting members of the Board. This change will be made in the By-Laws. (This information is included in the July Service Board Meeting minutes.)

The new Service Board was installed. Announcement will be put in the Orange Blossom that there is an open position on the Board for an Alateen Liaison (position must be filled by a registered AMIAS [Al-Anon Member Involved in Alateen Service]).

Motion was passed unanimously to restore registered Spanish-speaking in the Orange County/Greater Long Beach Area to the online Orange County Meeting Directory (ocalanon.org).

One Service Board member (Institutions) resigned.

Meeting insurance certifications come from the Office. If your meeting needs an insurance certificate, please contact the OC Al-Anon Office (Mike).

Office Oversight & Continuity Committee (OCC): Julie S.

The OCC has been working on a Charter document for the By-Laws regarding this committee. By-Laws will be worked on again in September. Full report attached.

Intergroup Meeting August 21, 2024

FINAL

Service Board Chair: DJ K.

DJ reported that they are continuing to work on changing banks.

Expanded ISR naming process will soon be posted on the website so that the instructions for renaming yourself at an Intergroup (or Service Board) meeting will be clear and available.

The office lease is up for renewal before the end of the year; DJ is reviewing the lease and will be attempting to obtain some upgrades in the new lease terms.

There is an open position on the Board for an Alateen Activities Coordinator (AMIAS certification required). Please consider being of service and contact DJ if you are interested.

The Orange Blossom has infinite possibilities to get the word out about your events and meetings. Don't forget to print a copy and take it to your meetings each month.

Chair-Elect: Marque H.

Held orientation meeting for new ISRs at 7:00 p.m. The meeting explains the roles and responsibilities of being an ISR, how to rename yourself in the Intergroup Meetings so that your vote can be counted. Look for a new section in the Orange Blossom – Board Corner – where you'll find information to share with your meetings about the Service Board

Ex-Officio: Ajit S.

No report.

Announcements:

- South Bay Roundup is Labor Day weekend.
- December 14 is the Holiday Alathon (In the Spirit of Giving) If your group would like to donate a gift card or item toward the raffle prizes, please contact Karen W., 714-469-8039.
- Seeking Solutions First Anniversary meeting on Friday. Marque H. is speaking.

Alateen Activities Coordinator: OPEN

No report.

Co-Secretary (Records): Sofia C.

No Report.

Farsi Speaking Liaison: Ben P. (Absent)

Farsi Liaison: Ben P.

After 12 years, Iran Al-Anon is official. Books can now be printed in Farsi. Ben helped to facilitate translation of Paths to Recovery, and that book has been finished. There are 3 Farsi speaking meetings a week in Orange County (on Zoom).

Fundraising Liaison and Telephone Coverage: Cheryl J. and Dick G. (Absent)

FINAL

Full report attached.

Institutions: Gary G.

In process of attempting to get Al-Anon panels back into Juvenile Hall (OC). D66 is in the process for panels in the adult jails. Also open to bringing panels into recovery centers. If you are interested in volunteering to be on a panel, contact Gary. Full report attached.

Nominations/Historian: Barbara Y.

Planning to review the Archives with DJ and make them available to members at the Office.

Orange Blossom/News Editor: Jon M. (Absent) and Cheryl S.

Cheryl clarified that while the capacity for the Orange Blossom is large, i's not infinite (the total size of the file has to be 10mb or less in order to email it to the ISRs). If you need help with graphics, she can assist.

Public Information: Eric N., Toni C., and JoJo D.

We didn't get a first-place ribbon this year for our OC Fair booth. Thank you to all of the volunteers. Full report on the Fair and Anaheim High School activities attached.

JoJo reported that they have been looking for ways to increase public information outreach in areas including community centers and churches (putting flyers in their bulletins).

Spanish Liaison: – Cindy R.

The Spanish Intergroup (District 64) is looking for a webmaster volunteer and literature coordinator. Registered Spanish-speaking meetings are on-line in the Orange County online directory. There is a new Alateen meeting at Anaheim High School.

World Service Liaison: - Veronica B.

Attended the Area Committee meeting on Saturday, August 17. Sarah S. and Cindy K. spoke on unity through our principles and moving through conflict. Full report attached.

Information Service Office

Full report (Mike F.) and Al-Anon flyers attached.

OLD BUSINESS:

None

NEW BUSINESS:

A question was raised about whether the Intergroup was ready to go back to in-person meetings. Cindy R. (Board) made a motion that the Intergroup return to in-person meetings. Irene R. (D66) seconded the motion. There was a lot of discussion (pros and cons). The vote was taken: Yes votes: 18; No votes: 27. Motion failed.

Intergroup Meeting August 21, 2024

FINAL

Birthdays:

July: Anne S. – 12 years; Steve M. – 24 years; Gary M. – 14 years; Veronica B. – 25 $\,$

years; Lorna M. – 16 years

August: Christina H. – 10 years; Naomi H. – 15 years; Hania T. – 4 years

Next scheduled Intergroup Meeting is October 16, 2024.

Motion to adjourn the meeting was made by Michelle S. (D63) and seconded by Rachel S. (D63). Motion passed.

Respectfully submitted,

Cherie S., Secretary

Name Format For Meeting **Zoom Meeting – You Must Rename Yourself ISR/ALT-V** Very Important!! - As Soon As You Logon To The Intergroup

AS SOON AS YOU LOGON TO THE ZOOM MEETING - YOU MUST RENAME YOURSELF:

INCLUDE YOUR TITLE OF ISR OR ALT-V-YOUR NAME, MEETING CITY, DAY/TIME, DISTRICT #

Examples:

ISR-Name, Artesia, Mon. 7:00 pm, D57

ALT-V-Name, Artesia, Mon. 7:00 pm, D57 (if you are the Alternate ISR and you will be voting in place of your ISR)

If you are an Alternate ISR and your voting ISR is here OR you are a guest/visitor only, rename yourself like this:

Guest-Name

Board members should rename themselves like this:

Board-Name, Position

Alanon Info services of OC

August 21, 2024

Treasurer report:

- 1. Financial reports for June 2024 were completed after performing a physical inventory and auditing the banking balances and annual sales.
- 2. In the Non-Profit Statement of Activities (Income Statement)

Final Revenue \$126,270

Final Change in net Assets \$5,621

- 3. Completed registration with Secretary of State for Statement of Information
- 4. Financial report for July 2024 Revenue \$11,039, Change in Net Assets \$1,735
- 5. Certificate of Deposit expired 08/18/2024. In preparation for moving to a new bank, the Cd was not renewed and deposited in the Money market account.
- 6. In Process:
 - a. Open New bank account with US BANK
 - b. Close accounts with F&M BANK
 - c. Preparation of annual tax return by Feliz and Associates
 - d. Filing of RFP for with state after taxes are completed.

Thank you for letting be of service

Marilen H.

Committee started Feb-Mar 2022

* Members - 5-7 up to 9

Positions will consist of:

Intergroup Chair, Intergroup Chair-Elect, Ex-Officio, Intergroup Treasurer Past Intergroup Chairs

*Service positions shall be filled by the current and past Chairs of OC/GLB Intergroup

The experience of being on the board and the understanding of the
how business of the Intergroup works is essential to the work that
is necessary for business operations of the AIS office.

* Rotation of Service

3 year term of service with 2-3 members rotating off each year possible additional terms for a total of 3 terms - to be voted on.

*Clarification of our Role

Our role is based on Concept 7 "The Trustees have legal rights while the rights of the Conference are traditional." We are taking the legal responsibility of the non-profit. The Intergroup board takes care of the traditional responsibility

*Evaluation of Committee

Our current pilot program is nearing the 3 year mark next March. An evaluation of the program should be scheduled for an overall review and board vote prior to the end of the current boards term.

Goals

- *Available for office procedural issues or problems that may arise
- *Set policies for office workers
- *Interview & hire new office workers
- *Stay in regular contact with office workers & provide regular feedback
- *Provide annual performance review for Office workers
- *Rework the AIS Group Manual and Office Manual
- *Update AIS By-Laws
- *Assume office management duties from the elected Service Board to provide best HR practices (?) and greater continuity for office employees

Fundraising and telephones

- 1.) I now have my new Service board fundraising email set-up. Thank you Jon M. for your service with helping me with this.
- 2.) On August 10th, I spoke with Derek Moore, about the holiday alathon.
 Derrick email me the planning minutes and the flyer. They are asking for help with donations with gift baskets, please see me if you are interested, or have any questions.
 Thank you
 Cheryl J

H&I Intergroup Report – 8-21-2024

Greetings:

I am in the process of trying to make contact with Juvenile Hall about restarting panels at that facility. AA has panels there now and the volunteers need to go through a background check and training for 6-month clearances.

District 66 is in the process for panels in the adult jails. I have offered our support to them and will pass on volunteers that are interested in those panels.

We are open to hosting panels at recovery centers, if anyone has a contact at a facility, please contact me and I will call them.

For anyone interested in volunteering to be on a panel, you can send me your contact information via phone or the email listed below and I will be building a list of panelists.

Thanks,

Any questions call:

Gary G. (714) 396-0371 h i@ocalanon.org

OC Fair

Well, we didn't do as well as we did last year. We had about 50 less visitors, and we did not receive a First Place Ribbon. We did put up more posters, and the consensus was to put up the newest banner in the front, and one more on the side of the booth which may help the booth be more visible.

Thank you, again, to all the tireless volunteers who sacrificed 3 precious hours in the heat to help spread the word of recovery! The booth was in the same place as last year, but after talking with the Booth Coordinator, she may have more 12-Step booths next to each other instead of just the two. So, that may mean having a presence for the entirety of the Fair instead of just 5 days

Thank you, again, to all the volunteers, a third of which helped out last year. There are even some people who have been doing it for 10 years, and longer! Good luck to the committee next summer. I was honored to have served with you all.

Sincerely,

Linda Tettemer

Anaheim High School

Suzanne P., the Area Processing Person for Alateen Sponsors from World Service, myself, and Mia M., a long-time Alateen member who has aged out 2 years ago, spoke with the Community Schools Coordinator, a fellow teacher, and the Community Organizer from the District were in attendance. Anaheim High School is almost set to start an Alateen meeting during the school day. They need to present to the School Board in October to get approval. Mia did a wonderful job by sharing how Alateen helped her become the person she is today, a future teacher!

The main purpose of the meeting was to assure that the proper forms would be completed and that there is support for the school's meeting from the Al-Anon program. We assured them that since there are current Alateen meetings occurring in high schools in other districts, that everything would be in place, and that we are there for them whenever they need help. Suzanne assured them that there are 2 people in the works to be the Sponsors for the meeting. Suzanne will also follow up with the school's organizers ahead of the meeting in October.

WS Liaison Report to Intergroup Meeting – 8/21/2024

1. Attended the Area Committee Meeting on August 17, from 9 am to 4pm Guest speakers: Sara S. WSO Director of Programs and Cindy K, Past WSO Volunteer Presentation: "Unity Through Our Principles – Moving Forward Beyond Conflict

- 2. Highlights from the 7/20/2024 Delegate's Report from the 64th Annual World Service Conference (WSC) April 18-21, 2024, in Virginia Beach delegate@scws-al-anon.org
- There are 68 Areas in the US, Canada, Bermuda and Puerto Rico, one out of those areas is the Global Electronic Area
- Some Finance Facts for 2023:

WHERE DID THE MOST CONTRIBUTIONS COME FROM?

Groups contributed 41% and individual 16%

Top selling book "A Little Time for Myself..." over 69 thousand sold in 2023 WHAT MAKES UP WSO EXPENSES?

Major expenses include salaries, office expenses, occupancy, PSAs, professional fees, and travel

- The Al-Anon International Convention of 2023 was held in Albuquerque, NM
- Literature Updates:

There is a new piece of literature that is near completion! Healing in our Alcoholic Relationships: A Collection of Insights from Our Collective Journey (48-page booklet and will sell for \$4.00) It will be released this fall.

Sharings are being accepted - Writings on Sponsorship and Service Sponsorship...

• International Structures:

Delegates from 40 General Service Offices will meet in Virginia Beach September 2024 Nurturing Communication Cooperation and Connection Worldwide

Office Report

August 21, 2024

The office is fully stocked with literature except for one item that was out of stock at WS (K-30) Professional Fact Sheet. I will be ordering this in my next literature order. Our most popular Books are the daily readers and "How Alanon Works". The most popular pamphlet is "Alcoholism, The Family Disease", and "The Three Views of Alcoholism" which has the Letter from the alcoholic in it.

World Service is also out of the "How to Resolve Conflict Kits" (K-70) which seem to be selling more lately. I, however, am fully stocked with these kits in the office.

World Service has new promotional ads available. I have printed out samples for you.

With the Spanish meetings being restored to the website our Spanish calls and requests for Spanish Literature have increased. I get at least three calls per week either for a 12-step Spanish call or request for literature or meetings in Spanish. All who have talked to are very happy the meetings are back on the OC website. They all advised me that the world service website is too difficult to navigate.

I want to acknowledge our volunteers, Linda, JoJo, Jerry for their consistent presents at the office. As well as the 7 people who take Spanish calls, so thank you, Carla, Cindy, Judith, Maggie, Martha, Raquel and Yolanda. You are all much appreciated.

Since the meetings are back on the web site, I have picked up learning Spanish through the Babble website.

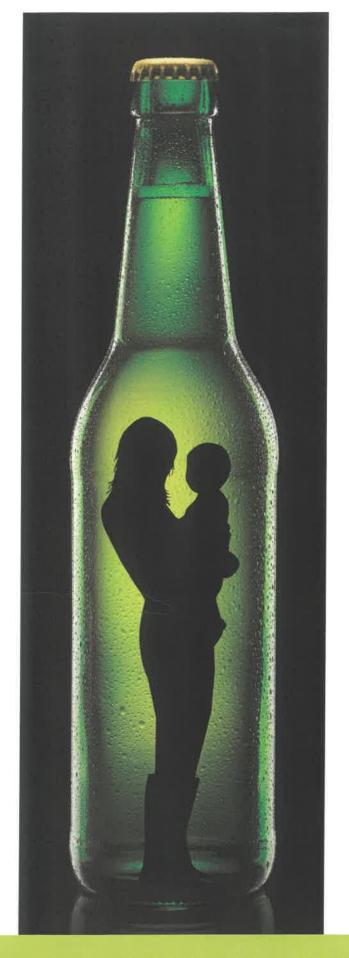
I worked a shift at the OC fair and our next-door neighbor was an organization that I had never heard of called N.O.P.E. Which stands for National Overdose Prevention and Education. www.nope.team Through this organization you can get certified and receive a free NARCAN kit which can be used in the event you feel someone is overdosing on Fentanyl in your presents. It's a 15-minute video and you answer 4 questions, and they send you one free kit. So, I am now certified and there will be a kit in the office as soon as I receive it from NOPE. If you are not aware there is a halfway house, family shelter and a crisis center in our complex. I have had people under the influence come into the office asking about the crisis center.

There was a request that the office provide printed directories for members who do not have access to a computer or are technically challenged. When I get calls like this in the office requesting printed material, I ask the caller where they live and then I create a word document with all the meetings close to the person's home. I then print it out and mail it to the member via the USPS. To start reprinting the meeting directories would require that we order in bulk and that would be extremely costly to the office. Before Covid and before we stopped printing directories, we were spending approximately \$3,000.00 a month. Having an online directory is a major savings.

There have been questions regarding the financials where Costco has been listed as well as Walmart. This is a business office, and it needs supplies. I go where the best deal is so this is why you might see different stores listed in the financials at any given month. Last year I purchased new landline phones, two office chairs, a petty cash box and other supplies for the office. As in my personal life I go where I can get the best deal so you might see these stores listed again.

Thank you,

Mike



TRAPPED BY ALCOHOL IS AN ALCOHOLIC

Families and friends are suffering too.

Do you worry about how much someone drinks?

Al-Anon and Alateen can help.





TRAPPED BY ALCOHOL IS AN ALCOHOLIC NOT EVERYONE

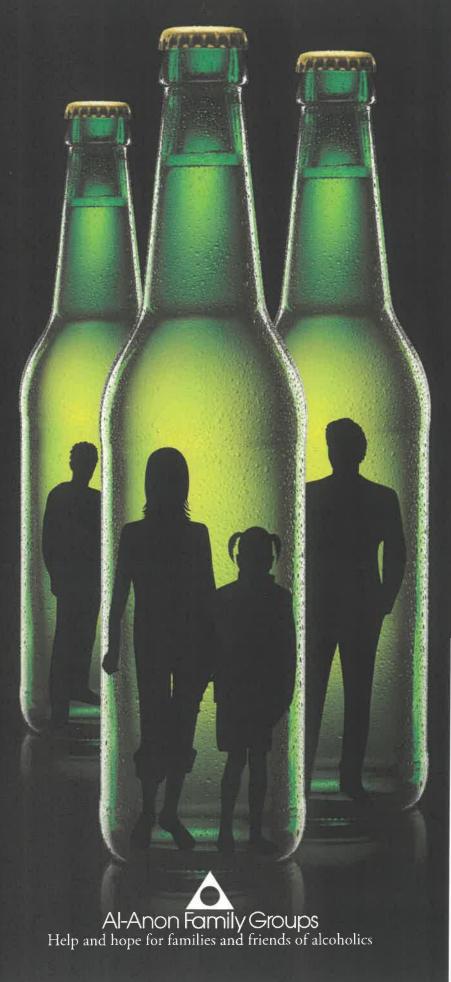
Families and friends are suffering too.

Do you worry about how much someone drinks?

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TRAPPED BY ALCOHOL IS AN ALCOHOLIC.

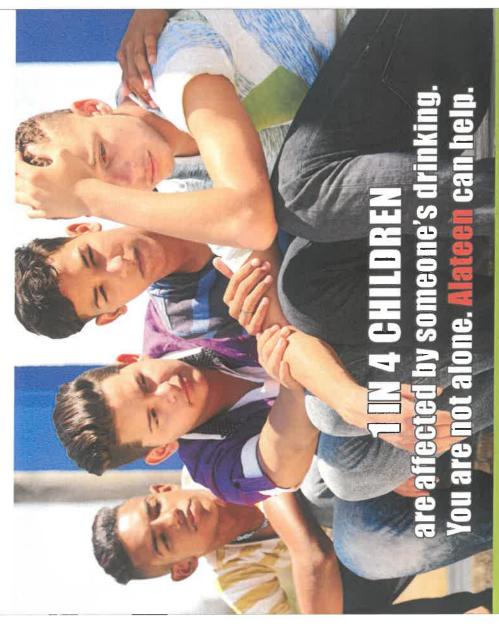
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1 in 4 children are affected by someone's drinkiny. Youare not alone. Alateen can help.

Al-Anon Family Groups
Help and hope for families and friends of alcoholics

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1 IN 4
CHILDREN
are affected by
someone's drinking.
You are not alone.
Alateen can help.





1-888-4AL-ANON · al-anon.org/teen-info

July 31, 2024

0940 C 6-30

Al-Anon Info Service Of O C 12391 Lewis Street Suite 102

Garden Grove, CA

Al-Anon Info Service Of O C 12391 Lewis Street Suite 102

Garden Grove, CA July 31, 2024

0940	BALANCE SHE		6–30					
ACCT	DESCRIPTION							
ASSETS								
101 102 103 104 105 110 130	CURRENT ASSETS Deposits In Transit Cash in Bank Farmers and Merchants Farmers & Merchants Savings Farmers & Merchants CD#9179 Farmers & Merchants CD#9454 Petty Cash Inventory TOTAL CURRENT ASSETS	\$ 1,121.68 31,010.94 4,048.19 77,877.98 18,746.79 154.45 29,542.23	\$	162,502.26				
	TOTAL ASSETS		\$	162,502.26				
LIABILITIES & EQUITY								
233 236	CURRENT LIABILITIES Accrued Payroll Tax - State Sales Tax Payable TOTAL CURRENT LIABILITIES	\$ (33.63) 367.28	\$	333.65				
	TOTAL LIABILITIES			333.65				
283	EQUITY Fund Balance Profit TOTAL EQUITY	160,433.42 1,735.19		162,168.61				
	TOTAL LIABILITIES & EQUITY		\$	162,502.26				

Al-Anon Info Service Of O C 12391 Lewis Street Suite 102

Garden Grove, CA July 31, 2024

0940 OPERATING STATEMENT 6-30

ACCT	DESCRIPTION	CURREI	NT PERIOD		ONE MONTH YEAR TO DATE	PERCE	INTAGE YTD
	SALES						
302	Uncategorized Income	\$	1,966.77	\$	1,966.77	17.8	17.8
303	Alateen		93.05		93.05	.8	.8
304	Books		1,772.00		1,772.00	16.1	16.1
305	Contributions - Other		1,728.41		1,728.41	15.7	15.7
306	Directories & Newcomer Packe	9	484.40		484.40	4.4	4.4
307	District 57 Contributions		448.78		448.78	4.1	4.1
308	Districk 60 Contributions		556.10		556.10	5.0	5.0
309	District 63 Contributions		1,156.89		1,156.89	10.5	
310 311	District 66 Contributions Miscellaneous Lit		1,794.86 142.62		1,794.86 142.62	16.3 1.3	16.3 1.3
313	Orange Blossom		8.00		8.00	.1	.1
314	Pamphlets		427.40		427.40	3.9	
315	Shipping		55.00		55.00	.5	.5
316	Spanish		80.61		80.61	.7	.7
317	Workbooks		324.00		324.00	2.9	2.9
517	TOTAL SALES		1,038.89	_	11,038.89	$\frac{2.5}{100.0}$	
		_	11,000.00		11,000.00	100.0	100.0
	COST OF SALES						
402	Purchases		2,141.39		2,141.39	19.4	
415	Direct Labor		2,568.00		2 , 568.00	23.3	23.3
442	Payroll Taxes		202.52		202.52	1.8	1.8
	TOTAL COST OF SALES		4,911.91		4,911.91	44.5	44.5
	GROSS PROFIT	\$	6 , 126.98	\$	6,126.98	55.5	55.5
	OPERATING EXPENSES						
510	Operating Supplies		41.91		41.91	.4	.4
512	Freight & Postage		99.59		99.59	.9	.9
520	Rent		2,072.54		2,072.54	18.8	18.8
522	Equipment Lease		145.51		145.51	1.3	1.3
524	Computer Expense		64.99		64.99	.6	.6
529	Telephone		219.96		219.96	2.0	2.0
535	Insurance - General		573.40		573.40		5.2
552	Vehicle Expense		164.15		164.15	1.5	1.5
555	Trade Show Expense		332.72		332.72	3.0	3.0
564	Legal & Accounting		300.00		300.00	2.7	
565	Meeting Fees		300.00		300.00	2.7	2.7
568	Merchant Fees		130.55		130.55	1.2	$\frac{1.2}{40.3}$
	TOTAL OPERATING EXPENSES		4,445.32		4,445.32	40.3	40.3
	OPERATING PROFIT or (LOSS)	\$	1,681.66	\$	1,681.66	15.2	15.2
	OTHER INCOME & (EXPENSE)						
901	Interest Income		53.53		53.53	.5	.5
-	TOTAL OTHER INCOME & (EXPENSE))	53.53	_	53.53	<u>.5</u>	.5
	NET PROFIT or (LOSS)	\$	1 , 735.19	\$	1,735.19	15.7	<u> 15.7</u>

CHANGES IN FINANCIAL POSITION

July 31, 2024

0940	BALANCE SHEET AN		6-30						
ACCT	DESCRIPTION	CURRENT PERIOD		O CURRENT PERIOD YE					
CHANGES IN ASSETS									
101 102 103 104 105 110 130	CHANGE IN CURRENT ASSETS Deposits In Transit Cash in Bank Farmers and Merchants Farmers & Merchants Savings Farmers & Merchants CD#9179 Farmers & Merchants CD#9454 Petty Cash Inventory NET CHANGE IN CURRENT ASSETS	\$	(259.74) (289.85) .17 47.97 5.39 53.00 1,395.00 951.94	\$	(259.74) (289.85) .17 47.97 5.39 53.00 1,395.00 951.94				
	NET CHANGES IN ASSETS	\$	951.94	\$	951.94				
	CHANGES IN LIABILITIES & EQUITY								
233 236	CHANGE IN CURRENT LIABILITIES Accrued Payroll Tax - State Sales Tax Payable NET CHANGE IN CURRENT LIAB.	\$	2.94 (786.19) (783.25)	\$	2.94 (786.19) (783.25)				
	NET CHANGES IN LIABILITIES		(783.25)		(783.25)				
	CHANGE IN EQUITY								
	Net Profit or (Loss) NET CHANGE IN EQUITY		1,735.19 1,735.19		1,735.19 1,735.19				
	NET CHANGES IN LIAB. & EQUITY	\$	951.94	\$	951.94				

STATEMENT OF CASH FLOWS

July 31, 2024

0940	CASH FLOW ANALYSIS			6-30
ACCT	DESCRIPTION	_	NE MONTH AR TO DATE	TOTALS
233	INCREASES TO CASH FLOW Net Income From Operations Accrued Payroll Tax - State TOTAL INCREASES TO CASH FLOW	\$	1,735.19 2.94	\$ 1,738.13
110 130 236	DECREASES TO CASH FLOW Petty Cash Inventory Sales Tax Payable TOTAL DECREASES TO CASH FLOW	\$	53.00 1,395.00 786.19	 2,234.19
	NET CHANGE TO CASH FLOWS			\$ (496.06)

YEAR TO DATE COMPARATIVE

For the One Month Ended July 31, 2024

0940 CURRENT TO PRIOR 6-30

ACCT	DESCRIPTION	YEAR CURR YEAR	TO DATE PRIOR YEAR	VARIAI DOLLARS PI	
	SALES				
302	Uncategorized Income \$	1,967	\$ 980	\$ 987	100.7
303	Alateen	93	135	(42)	(31.1)
304	Books	1,772	6 , 024	(4,252)	(70.6)
305	Contributions - Other	1 , 728	624	1,104	176.9
306	Directories & Newcomer Packe	484	449	35	7.8
307	District 57 Contributions	449	1,170	(721)	(61.6)
308	Districk 60 Contributions	556	397	159	40.1
309	District 63 Contributions	1,157	736	421	57.2
310	District 66 Contributions	1 , 795	1,071	724	67.6
311	Miscellaneous Lit	143	283	(140)	(49.5)
313	Orange Blossom	8	3	5	166.7
314	Pamphlets	427	590	(163)	(27.6)
315	Shipping	55	30	25	83.3
316	Spanish	81	578	(497)	(86.0)
317	Workbooks	324	256	68	26.6
	TOTAL SALES	11,039	13,326	(2,287)	(17.2)
		·	·		
	COST OF SALES				
402	Purchases	2,142	3 , 871	1 , 729	44.7
415	Direct Labor	2,568	2,196	(372)	(16.9)
442	Payroll Taxes	202	194	(8)	(4.1)
	TOTAL COST OF SALES	4,912	6 , 261	1 , 349	21.6
	GROSS PROFIT \$	6 , 127	\$ 7,065	\$ (938)	(13.3)
	OPERATING EXPENSES				
510	Operating Supplies	42		(42)	
512	Freight & Postage	100	63	(37)	(58.7)
520	Rent	2 , 072	3 , 987	1 , 915	48.0
522	Equipment Lease	146		(146)	
524	Computer Expense	65	60	(5)	(8.3)
529	Telephone	220	218	(2)	(.9)
530	Repairs & Maintenance		96	96	100.0
535	Insurance - General	573	512	(61)	(11.9)
552	Vehicle Expense	164	158	(6)	(3.8)
555	Trade Show Expense	333		(333)	
564	Legal & Accounting	300	300		
565	Meeting Fees	300		(300)	
566	Office Expense		132	132	100.0
568	Merchant Fees	131	173	42	24.3
	TOTAL OPERATING EXPENSES	4,446	5 , 699	1 , 253	22.0
	OPERATING PROFIT or (LOSS) \$	1,681	\$ 1,366	\$ 315	23.1
	OTHER INCOME & (EXPENSE)				
901	Interest Income	54		54	
	TOTAL OTHER INCOME & (EXPENSE)	54		54	

YEAR TO DATE COMPARATIVE

For the One Month Ended July 31, 2024

0940 CURRENT TO PRIOR 6-30

YEAR TO DATE VARIANCE
ACCT DESCRIPTION CURR YEAR PRIOR YEAR DOLLARS PERCENT

NET PROFIT or (LOSS) $\frac{1,735}{2}$ $\frac{1,366}{2}$ $\frac{1,366}{2}$ $\frac{27.0}{2}$